At AvalonBay Communities, we have made it a corporate priority to evaluate and implement practices that promote the efficient use of natural resources in the design, construction and operation of our apartment communities and corporate offices from coast to coast.

We strive to reduce our impact on the environment, and we believe that promoting sustainable practices is vital to our success as an organization. By ensuring that ecologically responsible practices are integrated into our long-term strategy, we can protect the environment while enhancing the lives of our residents.
Smart design. Smarter savings.

Eco-friendly design is also people friendly. And both are important to us. Our apartment homes are designed with sustainability in mind, so you can live in an environment that’s lighter on the planet and its resources.

Energy Efficiency
- Energy efficient windows
- Programmable thermostats in apartments
- Timer/motion sensors for common areas
- Designed for ENERGY STAR®
- Fluorescent or LED lighting in place of incandescent in common areas and garage
- Energy efficient HVAC system

Water Usage
- Low-flow shower heads in apartments, low-flow bath and kitchen faucets in apartments, common areas
- High-efficiency toilets in apartments, common areas
- Low-flow, drip or smart irrigation systems with rain collection and re-use system

Transportation, Re-Use & Air Quality
- Low-VOC carpet, paint, adhesives and sealants
- 100% smoke-free living
- Recycling program for residents
- Convenient bicycle storage

Visit AvalonGreenLiving.com for more information about our sustainability efforts.

Estimated energy use & water savings for Avalon Residences at the Hingham Shipyard Typical 1-Bedroom

ESTIMATED ANNUAL USAGE

<table>
<thead>
<tr>
<th>ELECTRICITY</th>
<th>GAS</th>
<th>WATER</th>
</tr>
</thead>
<tbody>
<tr>
<td>2,747 kWh</td>
<td>202 Therms</td>
<td>7,982 Gals</td>
</tr>
</tbody>
</table>

Score

- Typical Older Apt. Home: 130
- ENERGY STAR® Standard: 75
- Zero-Energy Apartment: 0

61

This Apartment Home’s Average Score

$330 in potential annual savings*

*All calculations and potential savings are based on averages, and may vary based on such factors as region, building code, floor plans, location, rates and other factors. This information is provided for general reference only and should not be relied upon for budgeting purposes. Specific rates and data used in calculations are available upon request.

© March 2017, AvalonBay Communities
Smart design. Smarter savings.

Eco-friendly design is also people friendly. And both are important to us. Our apartment homes are designed with sustainability in mind, so you can live in an environment that’s lighter on the planet and its resources.

Energy Efficiency
- Energy efficient windows
- Programmable thermostats in apartments
- Timer/motion sensors for common areas
- Designed for ENERGY STAR®
- Fluorescent or LED lighting in place of incandescent in common areas and garage
- Energy efficient HVAC system

Water Usage
- Low-flow shower heads in apartments, low-flow bath and kitchen faucets in apartments, common areas
- High-efficiency toilets in apartments, common areas
- Low-flow, drip or smart irrigation systems with rain collection and re-use system

Transportation, Re-Use & Air Quality
- Low-VOC carpet, paint, adhesives and sealants
- 100% smoke-free living
- Recycling program for residents
- Convenient bicycle storage

Visit AvalonGreenLiving.com for more information about our sustainability efforts.

Estimated energy use & water savings for Avalon Residences at the Hingham Shipyard Typical 2-Bedroom

ESTIMATED ANNUAL USAGE

<table>
<thead>
<tr>
<th>ELECTRICITY</th>
<th>GAS</th>
</tr>
</thead>
<tbody>
<tr>
<td>3,853 kWh</td>
<td>308 Therms</td>
</tr>
</tbody>
</table>

ESTIMATED ANNUAL SAVINGS

<table>
<thead>
<tr>
<th>WATER</th>
</tr>
</thead>
<tbody>
<tr>
<td>12,028 Gals</td>
</tr>
</tbody>
</table>

$531 in potential annual savings*

*All calculations and potential savings are based on averages, and may vary based on such factors as region, building code, floor plans, location, rates and other factors. This information is provided for general reference only and should not be relied upon for budgeting purposes. Specific rates and data used in calculations are available upon request.

© March 2017, AvalonBay Communities
Smart design. Smarter savings.

Eco-friendly design is also people friendly. And both are important to us. Our apartment homes are designed with sustainability in mind, so you can live in an environment that’s lighter on the planet and its resources.

Energy Efficiency
- Energy efficient windows
- Programmable thermostats in apartments
- Timer/motion sensors for common areas
- Designed for ENERGY STAR®
- Fluorescent or LED lighting in place of incandescent in common areas and garage
- Energy efficient HVAC system

Water Usage
- Low-flow shower heads in apartments, low-flow bath and kitchen faucets in apartments, common areas
- High-efficiency toilets in apartments, common areas
- Low-flow, drip or smart irrigation systems with rain collection and re-use system

Transportation, Re-Use & Air Quality
- Low-VOC carpet, paint, adhesives and sealants
- 100% smoke-free living
- Recycling program for residents
- Convenient bicycle storage

Visit AvalonGreenLiving.com for more information about our sustainability efforts.

Estimated energy use & water savings for
Avalon Residences at the Hingham Shipyard Typical 3-Bedroom

**ESTIMATED ANNUAL USAGE**

**ELECTRICITY**
- 4,099 kWh

**GAS**
- 386 Therms

**WATER**
- 17,543 Gals

This Apartment Home’s Average Score

$646 in potential annual savings*

*All calculations and potential savings are based on averages, and may vary based on such factors as region, building code, floor plans, location, rates and other factors. This information is provided for general reference only and should not be relied upon for budgeting purposes. Specific rates and data used in calculations are available upon request.

© March 2017, AvalonBay Communities